

Roll No.

Total No. of Pages : 02

Total No. of Questions : 07

**B.COM (2011 & onward) (Sem.-4)**  
**MANAGEMENT OF FINANCIAL SERVICES**  
Subject Code : BCOP-405  
Paper ID : [B1144]

Time : 3 Hrs.

Max. Marks : 60

**INSTRUCTION TO CANDIDATES :**

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B contains SIX questions carrying TEN marks each and a student has to attempt any FOUR questions.

**SECTION-A**

**1. Write briefly :**

1. Discuss the meaning and features of leasing.
  2. What do you mean by Merchant Banking?
  3. Discuss the international credit rating practices.
  4. Distinguish between factoring and bill discounting.
  5. What are Graduated Payments with regards to mortgages?
  6. Give brief description of NSDL.
  7. Explain the difference between broker and jobber.
  8. Discuss legal aspects of factoring.
  9. Explain the current Indian merchant banking scenario.
  10. Discuss present legislative framework regarding leasing.
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## SECTION-B

2. What do you understand by the term 'Financial Services'? Explain the characteristics of such services?
3. What is the difference between Hire Purchase and Leasing? Discuss tax implications with regards to hire purchase?
4. Define the concept of Credit Rating? Explain the advantages and disadvantages of credit rating?
5. What do you understand by Securitisation? Explain securitisation as a funding mechanism?
6. Discuss merits and demerits of depository? Explain the process of dematerialization.
7. Explain the concept of Brokerage? What are the different types of Brokers?

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